

Trusted Advisors. Expert Execution. Optimized Outcomes.

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OUR FIRM

Founded in 2001, Falcon Capital Partners is an investment bank providing sell-side and strategic advisory services to middle and lower middle market companies. We have deep sector knowledge in the healthcare, technology, and business and financial services and industrial products and services markets. Our knowledge-based banking approach complements the tailored first-class experience and world-class results each client receives.

OUR CLIENTS

We serve a broad spectrum of organizations, ranging from early stage, high growth companies to well-established, multi-billion dollar global corporations.

BUSINESS OWNERS

Founders of private companies and familyowned businesses looking for liquidity event, growth capital, or strategic partner.

CORPORATIONS

Large companies, both public and privately owned, looking to divest or carve out assets or strategically search for acquisition candidates.

FINANCIAL SPONSORS

Financially sponsored companies looking to exit, invest in new opportunities, or acquire strategic add-on companies.

OUR SERVICES

We dive deep into company operations, markets, customers and competitors to ensure that all our client engagements are consummated at the highest value and in a timely and efficient manner.

SELL-SIDE ADVISORY

- Private business sales
- PE- & VC-backed company sales
- Corporate divestitures

STRATEGIC ADVISORY

- Board-level growth advisory
- Growth-oriented capital raises
- Buy-side acquisition strategies

OUR SECTORS

With decades of direct operating and investment banking experience, we offer advisory services to companies in a variety of focused markets with a deep understanding beyond the numbers.

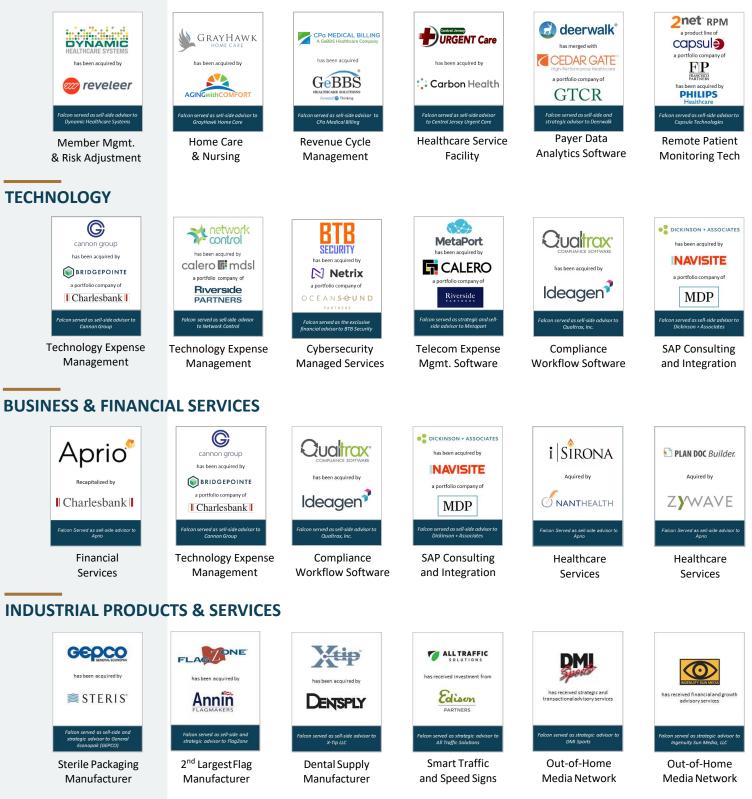






SELECT TRANSACTIONS

HEALTHCARE





Securities Products offered through BA Securities, LLC Member FINRA, SIPC

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